



# Eng. Osama Abdulaziz Al-Zamil

Cellular +966544888881

Email: [Osama.Zamil@oaaz.consulting](mailto:Osama.Zamil@oaaz.consulting)

## Core Competencies

- ❖ **Investment Development**
  - Applying successful methodologies in the development of investment sectors based on modern best practices.
  - Analyze competitors and produce competitive advantages for the investor that support his future success as added economic value to the Saudi Economy.
  - Arrange, develop and manage investor priorities and focusing on the competitive advantages of the businesses/services.
  - Building a strategic plan aimed at enhancing the investor's market position and giving him a competitive advantage.
  - Facilitating obstacles and providing support to the investor in his journey (external and internal)
- ❖ **Facilitating Investment**
  - Provide support to solve challenges facing investors (private sector)
  - Putting forward ideas and strategies that will solve the challenges of government and nonprofit institutions (government and nonprofit sector)
- ❖ **Gaining support and advocacy (for Public/Non-Profit/Private sectors)**
- ❖ **Update, activate and implement strategies**
- ❖ **Development and implementation of governance**
- ❖ **Development and Leadership Guidance**

## Private Sector Positions

- Currently Founder and Chairman of OAAZ Consulting

### From 2000 until 2019

- Vice President of Business Development and President of Zamil Group Riyadh Office
- Chairman of the Board of Directors of Zamil Chemical and Plastic Industries and a member of the Board of Directors of its subsidiaries. (ZAMIL ChemPlast)
- Member of the Board of Directors of Sahara Petrochemicals Company
- Member of the Board of Directors of the National Power Company
- Chairman of the Board of Directors of the Saudi Industries Development Company TATWEER

### From 1995 until 1999

- Marketing and Business Analyst SABIC

## Education

- Bachelor of Industrial Engineering in 1995 from King Fahd University of Petroleum and Minerals
- Master of Business Administration in 1998 from the University of Houston in the United States of America

## Work in the public sector:

- H.E. Eng. Osama Al Zamil has a long experience that has made its mark in the development and renaissance of investment and industry in the Kingdom of Saudi Arabia.
- Served as Vice Minister of Industry and Mineral Resources from 2019 to 2023, where he also chaired 13 committees and a member of 31 committees and councils as a representative of the Ministry of Industry and Mineral Resources.
- Advisor at the General Presidency for the Religious Affairs of the Grand Mosque and the Prophet's Mosque.
- Held many positions as volunteer in the public sector and chaired and participated in the membership of many boards of directors and professional committees, the most important of which is the National Industrial Committee of the Federation of Saudi Chambers from 2017 to 2019 and a member of the Board of Directors of the Chamber of Commerce and Industry in Riyadh and Chairman of the National Industrial Committee from 2016 to 2019.

## Achievements

### ❑ Public Sector (Voluntary / Official)

- Established an advocate Saudi Elite "Sinaee 2030" a group of industrialist to present to His Royal Highness the Crown Prince in November 2018 "Saudi National Industrial Agenda" from Private Sector perspective.
- Establishment of the Ministry of Industry and Mineral Resources in 2019, one year after the meeting with his Royal Highness the Crown Prince during which, numerous achievements were made for the industrial sector :
  - Designing, approving and activating the National Industrial Strategy
  - Designing and approving the Corporate Strategy for the Industrial ecosystem and its governance through a robust governance model of the industrial ecosystem lead by an empowered, resourced Ministry of Industrial and Mineral Resources orchestrating the regulation and development of the industrial sector.
  - Activating the structure of the ministry (establishing deputyships and attracting leaders)
  - Facilitating investors affairs and resolving their challenges, such as 181 resolution, and increasing their investments. The number of industries increased from 7,000 to 11,000 since the ministry's establishment until 2023.
- Member of the Board of Directors of the Chamber of Commerce and Industry in Riyadh
- Chairing the Industry, Energy and Mineral Resources Committee at the Riyadh Chamber
- Chairman of the Board of Directors of the National Center for Family Enterprises
- Representative of the industrial private sector as a member of the Administrative Committee of the Saudi Energy Efficiency Center
- Member of the Saudi-Korean Business Council and member of the Executive Committee of the Saudi-Korean Council
- Chairman of the National Industrial Committee
- Developing and activating the strategy of the Riyadh Chamber
- Establishment of the National Center for Saudi Family Enterprises
- Member of the National Industrial Committee of the Federation of Saudi Chambers
- Member of the Board of Trustees of the Riyadh Economic Forum

### ❑ Private Sector

- Leading and Managing consulting services providing Governance, Investment and Advocacy in OAAZ Consulting Company
- Developing and operationalizing Zamil Group's strategy and Business Development
- Top executive, responsible for high-level decisions and setting company vision of the ZAMIL Chemical and Plastics (ZAMIL ChemPlast) company and board member of its subsidiaries
- Participating in the strategic planning and helping the organization in addressing opportunities and potential threats of Sahara Petrochemicals Company
- Providing strategic planning for company growth, oversight and accountability for the organization in the National Power Company
- Leading the Board and focusing on strategic matters, overseeing the business and setting high governance standards in Saudi Industrial Development company TATWEER